



# YULISTA

## Step 1

Decision is reached to sole-source to Yulista.



## Step 2

Intent to Award letter with description of project is sent to the Yulista SBA Representative by Contracting Officer or Specialist.



## Step 3

SBA reviews project and makes determination that Yulista is capable of performing work.



## Step 4

SBA sends letter of acceptance to Contracting Officer.



## Step 5

KO informs Yulista and agency that they may now enter into negotiations and/or joint development of project plan.



## Step 6

Once mutually acceptable terms are negotiated contract is awarded.

## The ANC 8(a) Sole-Source Process

Special ANC 8(a) Advantages  
Sole-Source awards can be of any size:  
(exempt from \$3M cap):  
Per 13 C.F.R. 124.506 (b)

ANC 8(a) Sole-Source awards cannot be  
protested:  
Per 13 C.F.R. 124.517 (a)



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